

## RPowerD™ - The only revenue policy supplemental you need

November 8, 2018

RPowerD for 2019 is available right now. Establish your floor by choosing “**Market Price**” from the previous trading session’s closing price until midnight the following day and/or select **Alternative Price Discovery Periods** in full or half month increments for November 2018 through August 2019 on corn, grain sorghum, soybeans, spring wheat, and cotton. The product uses the highest price from any of the pricing methods selected to establish the minimum revenue guarantee for 30-100% the 2019 crop at the coverage level chosen, including shallow loss coverage levels.

Harvest prices have been established for [2018](#). Last week’s RPG looked at how RPowerD worked for 2018 and can be found at this [link](#). Agents are now looking forward to wrapping up 2018 by collecting Production Reports and handling claims reporting. AIP’s are gearing up for 2019 spring policy sales and attended the NCIS Spring Update Training Conference in Kansas City this week to get prepared for agent CE update meetings starting in December.

One thing is for sure, between PRF SCD around the corner, Dairy Revenue Policy for sale daily, a host of changes rolling out for MPCI policies in 2019 (including multi-county EU, changes to Quality Adjustment Rules, more unit structure flexibility for High Risk ground, and agents who sold MP-HPO helping producers evaluate the MP base policy alternatives and credits), agents have a lot on their plates.

But wait, there’s more! Maybe a lame duck or divided congress gets a farm bill passed. If so, agents may face a scramble to learn, teach, and support sign-up for new farm bill programs including updating payment yields for some and helping producers with the PLC vs ARC-CO decisions. Perhaps there will be additional Market Facilitation Program payments authorized and needing attention.

Then there are all those hail, re-plant/PP, and wind policies to review and compare, and finally we get to the slew of revenue insurance supplementals, each with various rates, features and limits. My point is this, learning RPowerD can lighten agents’ work loads and stress, now and for years into the future. RPowerD will do what the producer needs done whenever the market opportunity presents itself. 2019 RPowerD has been for sale every day since April of 2018. RPowerD is the Swiss Army Knife of non-subsidized risk management resources agents can always have in their pocket.

Agents who learn RPowerD and communicate it’s features and benefits to their producers will have invested their time learning about a sustainable tool that will be with us year after year. It is consistently valued, available every day, ready to lock out bottom side price and revenue risk, available to set or raise minimum revenue to cover costs, and always flexible to cover just the bushels/acres that have price risk and shallow loss coverage flexibility where and when needed.

Lighten your work load, reduce your customer’s stress of too many choices, expand their opportunity to have a revenue safety net with the highest possible minimum revenue, take advantage of making more sales with the combined MPCI and RPowerD estimator and tools. Inside the RPowerD estimator at [www.AgenteVantage.com](http://www.AgenteVantage.com), you will see MPCI and private product policy comparisons, historical performance of policies and coverage levels, matrix decision tools, and a print packet of all these quotes, charts, tables, and matrixes to communicate the value of RPowerD in a clear, concise and compelling fashion.

View previous RPowerD newsletters on the [NAU Country website](#).



**RPowerD**<sup>TM</sup>  
revenue power  
Preserving Farm Wealth.



**NAU Country Insurance Company Corporate office**  
Phone: 763.427.3770  
Toll Free: 800.942.6557



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