

**RPowerD™ - Look back feature of RPowerD "Market Price" Opt-in**

July 2, 2019

Where can producers get the previous trading session's closing price until midnight the following day?

The answer is: "Nowhere, except their agent!"

Agents who ran RPowerD quotes before midnight Friday were able to establish the RPowerD minimum revenue triggers using Thursday's closing price. Remember: RPowerD "Opt-in" Market Price is the previous trading session's closing price. Once you create a quote, unless internal AIP "circuit breaker stops" have been triggered, you have until midnight the following day to make a purchase decision.

| 2020 Crop year    | Thursday's Closing Price = Friday's RPowerD Price | Friday's Closing Price | RPowerD Market Price opt-in windfall |
|-------------------|---|------------------------|--------------------------------------|
| December Corn     | \$4.1850  | \$4.1575               | \$0.0275                             |
| July Soft Wheat   | \$5.6075  | \$5.4675               | \$0.1400                             |
| Sept HRW Wheat    | \$5.4650  | \$5.2950               | \$0.1700                             |
| Sept Spring Wheat | \$6.0375  | \$5.9775               | \$0.0600                             |

Remember: Always indicate 110% of the most acres planted in the past four years on your RPowerD application. This is the maximum number of acres you can insure with RPowerD in 2020.

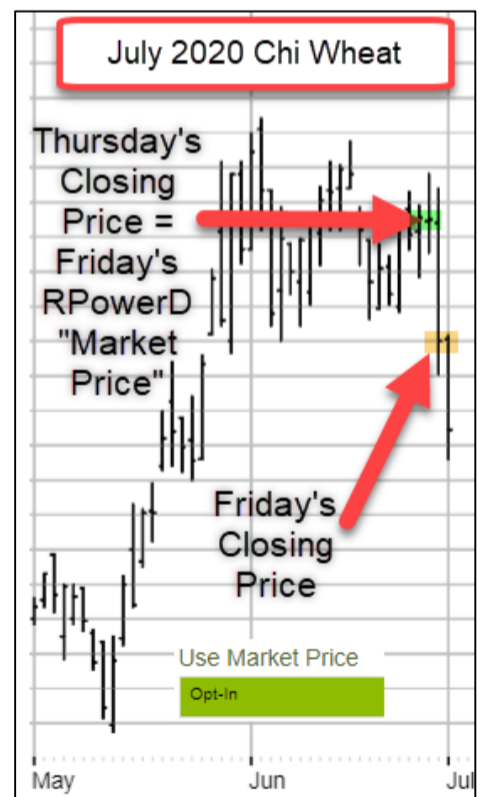
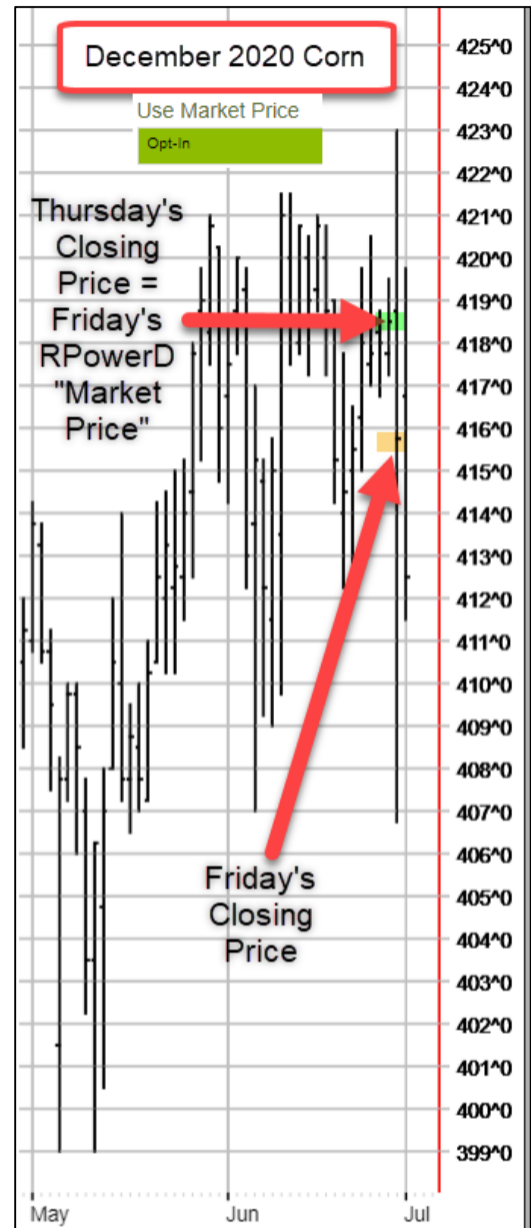
Remember: It costs very little more to add Alternative Price Discovery Periods when you have already chosen to Opt-in to Market Price. Adding intervals later can be done but will cost full price at that time.

Remember: You must make an RPowerD quote in [www.AgenteVantage.com](http://www.AgenteVantage.com) for every policy you want to sell. If you only create one estimate, you can only sell one policy.

Setting up RPowerD estimates with a Revenue Alert at a Price or Revenue alert below current markets will essentially "Auto Quote" those estimates each day for you.

If you need to create your sign in credentials for [www.AgenteVantage.com](http://www.AgenteVantage.com), contact your NAU Country Marketing Representative for assistance. Contact the NAU Country Call Center at 1-866-942-6724 or via email at [callcenter@naucountry.com](mailto:callcenter@naucountry.com) to reset your password, or make additional changes.

View previous RPowerD newsletters on the [NAU Country website](http://www.naucountry.com).



NAU Country Insurance Company Corporate office  
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