



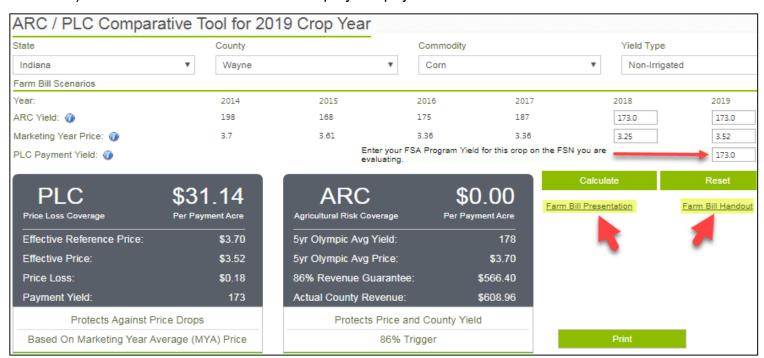
RPowerD™ - Farm Bill Resources and ARC / PLC Comparison Tool

March 26, 2019

Even though the Sales Closing Date to expand upside opportunity by choosing coverage levels over the MPCI coverage level and/or adding Alternative Price Discovery Periods using RPowerD on 2019 crops is **midnight April 1, 2019**, agents will still have access to the Farm Bill Training Resources and the ARC/PLC Comparison Tool in www.AgenteVantage.com through this spring and summer (except during our scheduled down-time which is April 5-14). We will update the training slides, prices, and yields as FSA releases information throughout the season.



To use the Farm Bill Analysis tool, click on the "Farm Bill Calculator". Select your state, county, crop, and practice. The button mouse over will remind you what inputs are needed for each line. ARC yields defaults are trend adjusted SCO yields for now. So, you can enter your guesses of your county's 2018 and 2019 ARC yields and explore various "what if" scenarios. Marketing Year Price is the national weighted average price received by producers for the crop year. The PLC Payment yield is available to the producer from the FSA and can be updated for 2020 (We will have an update analysis tool available in the Farm Bill Tool soon). Click the "Calculate" button to display the payment on ARC vs. PLC.



Note that once you click "Calculate" two links appear (see red arrows above). The link on the left is a slide deck we use at group and individual meetings to explain the details of the Farm Bill and FSA Programs.

We thank you for reading the RPG for the 2019 crop year. We'll be back with new editions, new tools and even more resources to help equip agents to help their producers take less risk and make more revenue when we launch RPowerD 2020.

If you need to create your sign in credentials for www.AgenteVantage.com, contact your NAU Country Marketing Representative for assistance. Contact the NAU Country Call Center at 1-866-942-6724 or via email at callcenter@naucountry.com to reset your password, or make additional changes.

View previous RPowerD newsletters on the NAU Country website.



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