

Revenue Power Guide

### NAU EASYrev<sup>™</sup> estimates on Agent eVantage Quick Maps

Introducing Agent eVantage Quick Maps, available from the welcome screen on <u>www.AgenteVantage.com</u>.

Quick Maps now show approximate producer premium on featured NAU EASYrev strategies for states & counties.

If you see a strategy and rate that meets the needs of your producers, you can simply open the NAU EASYrev estimator and run a specific estimate for your customer. Click on the EASYrev Price History link to view how the scenario displayed has worked in past years. (sample below)

Market Price: Opt-Opt-Opt-Opt-Opt-Opt-Opt-Opt-Opt-Opt-			Dut 1/31/2019			
Alt Price D		May 1	- May 31, 2019, June	1 - June 30, 2019,		
eriods Se	elected:	July 1	- July 31, 2019			
Year	EASYrev Price		RP Projected Price	Harvest Price	Amount Over RP Projected Price	Amount Over Harvest Price
1997	\$6.96		\$6.97	\$6.82	(\$0.01)	\$0.13
1998	\$6.16		\$6.64	\$5.46	(\$0.48)	\$0.70
1999	\$4.84		\$5.11	\$4.85	(\$0.27)	(\$0.01)
2000	\$5.63		\$5.32	\$4.72	\$0.31	\$0.90
2001	\$5.00		\$4.67	\$4.37	\$0.34	\$0.63
2002	\$5.25		\$4.50	\$5.45	\$0.75	(\$0.20)
2003	\$5.65		\$5.26	\$7.32	\$0.40	(\$1.67)
2004	\$7.25		\$6.72	\$5.26	\$0.54	\$1.99
2005	\$6.53		\$5.53	\$5.75	\$1.00	\$0.79
2006	\$6.19		\$6.18	\$5.93	\$0.00	\$0.26
2007	\$8.81		\$8.09	\$9.75	\$0.73	(\$0.94)
2008	\$14.36		\$13.36	\$9.22	\$1.00	\$5.14
2009	\$9.80		\$8.80	\$9.66	\$1.00	\$0.14
2010	\$9.61		\$9.23	\$11.63	\$0.38	(\$2.02)
2011	\$13.64		\$13.49	\$12.14	\$0.15	\$1.51
2012	\$13.55		\$12.55	\$15.39	\$1.00	(\$1.84)
2013	\$12.97		\$12.87	\$12.87	\$0.10	\$0.10
2014	\$12.32		\$11.36	\$9.65	\$0.96	\$2.68
2015	\$9.92		\$9.73	\$8.91	\$0.19	\$1.01
2016	\$9.85		\$8.85	\$9.75	\$1.00	\$0.10
2017	\$10.0	)9	\$10.19	\$9.75	(\$0.09)	\$0.34
2018	\$10.3	32	\$10.16	\$8.60	\$0.15	\$1.72
					Max: \$1.00 Avg: \$0.42	Max: \$5.14 Avg: \$0.52
6 of time	over Projec	cted Pric	e 81	.8 %		
% of time over Harvest Price				72.7 %	Print	Close

To learn more about NAU EASYrev, or if need to set up an Agent eVantage website login account, contact your NAU Country Marketing Representative.

If you already have an account, but have forgotten your Agent eVantage login, you can either select the "Forgot Password" link on the login page or contact the NAU Country Call Center at 1-866-942-6724 or

via email at <u>callcenter@naucountry.com</u> to reset your password, or make additional changes.

View previous RPowerD newsletters on the <u>NAU Country website</u>.

# NAU EASYrev<sup>™</sup>

## NAU Country Insurance Company Corporate office

Phone: 763.427.3770 Toll Free: 800.942.6557



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**Issue: 190201 NAU** 

#### NAU EASYrev quoting is fast, just 4 choices.

**Use Market Price** 

# Opt-In Opt-Out Alt Price Discovery Periods Option 1 May 1 - May 31, 2019 June 1 - June 30, 2019 July 1 - July 31, 2019

Option 2 March 1 - March 31, 2019 April 1 - April 30, 2019

Non-Irrigated - Soybeans - EASYrev Prem/Acre 85%RP-85%EASYrev, \$1.00 MPM, Intervals: Mav. Jun. Jul

